

## **Emphasis on Education**

## BY JOAN LEWIS

Vincent Occhipinti, vice president of management, brought 18 years of real estate management experience with him when he joined one of New York's largest real estate property management firms in October, 1991. Having worked his way up from the inside, starting as a handyman and moving up to super and then into management, Occhipinti has contributed both know-how and pragmatism to the firm. He has developed and implemented numerous cost-saving techniques and placed a strong emphasis on education and preventive maintenance.

"Not only are all our building managers required to be certified," says Occhipinti, "but to our knowledge, there is no other management firm in this area with such an extensive in-house training program for managers and building superintendents." Occhipinti conducts bi-weekly seminars to educate managers on all aspects of management and maintenance, including boiler maintenance, asbestos and lead removal, electrical sub-metering, energy conservation, bulk petroleum storage laws, roof and elevator maintenance, and security. He emphasizes the fact that education can save buildings money in the long run.

THE NEW YORK COOPERATOR